



## Special Edition: Career Fair Issue

### How to make the best out of the Career Fair

Many employers use career fairs—both on and off campus—to promote their opportunities and to pre-screen applicants.

Career fairs come in all shapes and sizes, from small community-sponsored events to giant regional career expositions held at major convention centers.

Most career fairs consist of booths and/or tables manned by recruiters and other representatives from each organization.

For on-campus events, some employers also send alumni representatives. Large corporations and some government agencies have staffs who work the career fair “circuit” nationwide.

An employer’s display area is also subject to wide variance.

It could be a simple table with a stack of brochures and business cards and a lone representative or an elaborate multimedia extravaganza with interactive displays, videos, posters and a team of recruiters.

#### In this issue

Dress to impress in order to land a job at the Fair **3**

Deciding among multiple job offers **6**

How to make the best out of networking opportunities **7**

Tips to improve your interview game **9**

October 16, 2012

Career Development Center

Brown Gym  
10:00 am - 2:00 pm

CALIFORNIA INSTITUTE OF TECHNOLOGY  
1891

career.caltech.edu

#### Fashions and Accessories

Generally, the appropriate attire for career fair attendees is more relaxed than what you’d wear to an actual job interview. In most cases, “business casual” is the norm. If you’re unsure of the dress code (particularly for off-campus events), it would be wise to err on the overdressed side—you’ll make a better impression if you appear professional.

Think of it as a dress rehearsal for your real interviews!

Remember to bring copies of your resume (or resumes, if you have several versions tailored to different career choices), a few pens and pencils (have backups—they have a way of disappearing), a folder or portfolio and some sort of note-taking device (paper or electronic pad). Keep track of the recruiters with whom you speak and send follow-up notes to the ones who interest you. Don’t bring

and load up on the ubiquitous freebies, you really haven’t accomplished anything worthwhile (unless you’re a collector of key chains, mousepads and pocket flashlights). It is essential to chat with the company representatives and ask meaningful questions.

Here’s a great bit of career fair advice from Stanford University’s Career Fair guide: “Create a one-minute ‘commercial’ as a way to sell yourself to an employer. This is a great way to introduce yourself. The

goal is to connect your background to the organization’s need. In one minute or less, you need to introduce yourself, demonstrate your knowledge of the company, express enthusiasm and interest and relate your background to the company’s need.”

#### Stop, Look and Listen

Keep your eyes and ears open—there’s nothing wrong with subtly eavesdropping on the questions asked and answers received by your fellow career fair attendees. You might pick up some valuable information, in addition to witnessing some real-life career search “dos and don’ts.” In order to maximize your career fair experience, you must be an active participant and not just a browser. If all you do is stroll around, take company literature

#### You’re a Prospector—Start Digging

The questions you ask at a career fair depend upon your goals. Are you interested in finding out about a particular career field? Then ask generalized questions about working within the industry. If you’re seeking career opportunities with a specific employer, focus your questions on the application and interview process, and ask for specific information about that employer.

#### Fair Thee Well

By all means, try to attend at least one career fair before beginning your formal job interviewing process. For new entrants into the professional career marketplace, this is a good way to make the transition into “self-marketing mode” without the formality and possible intimidation of a one-on-one job interview. It’s an opportunity that’s too valuable to miss.

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**Need to know** < **100** words about the world this week – topics sorted from good to bad  
by *The Tech Eds*

<b>SpaceX rocket launches</b>	<b>1st</b> commercial flight to the International Space Station begins	[CNN]
<b>Man walks across US</b>	<b>178</b> days after leaving Florida arrives in Cali, blogs the journey	[Huff Post]
<b>Reservoir found on Mars</b>	<b>40</b> days after arrival, Curiosity finds evidence of a dried riverbed	[Pravda]
<b>Hugo Chavez reelected</b>	<b>6</b> - year term in Venezuela renewed, opponent wins 45% of votes	[NYT]
<b>Libyan PM dismissed</b>	<b>125</b> parliament members oppose Mustafa Abu Shagur’s cabinet	[BBC]
<b>Indonesia volcano erupts</b>	<b>3</b> miles away blast still audible, muddy rain falls on villages	[Fox News]
<b>Car drives into harbor</b>	<b>3</b> dead after driver misses turn, falls into Rhode Island shipyard	[Fox News]

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# Caltech Couture: How to dress for success

**NINA BUDAEVA**  
Columnist

A few weeks ago I was asked if I would write a column on how to

The only way the interviewers can determine how fit you are for the job is through your self-presentation, and this is where dressing comes into play.

down and don't wear shoes you can't walk in.

Guys, please, learn how to tie a tie! Your mom or girlfriend may not always be there to do the job.

At certain places suits are not required for interviews. Always check any dress code requirements before going to an interview. It may be a good idea to contact your recruiter asking what to wear as this is also a good way to get your name into his or her memory one extra time.

Don't be embarrassed. You will only show that you are a careful and responsible person – a

good set of qualities for any job.

You want to show the interviewers that you are a good fit for the job. No matter what you end up wearing, look neat and do not overstate any details. For instance, do not wear extravagant colors, too much (or too little) make-up, flashy jewelry, or printed ties.

Career fairs are a bit trickier because you might not know who you'll end up speaking to.

Dress very neutrally. If you know the atmosphere of the fair,

then dress accordingly, but you will never go wrong with a plain suit. It's better to overdress than to underdress, but certainly do not dress richer than the paycheck and position that you are aiming for.

Once you've figured out the dress code, pick out an appropriate outfit that is neutral and well-kept. Keep in mind that all other applicants who put thought into their look will probably end up choosing a similar outfit.

Since the ultimate goal of this venture is to get the job, you now need to distinguish yourself from your competitors.

This does not at all mean wearing a green suit or having hot pink nails. What this means is giving your interviewers a light idea of your personality.

are before the final decision. So, choose your accessories carefully. Shoe styles tend to say a lot about your attitude, as do eyeglass frames, jewelry, purses and briefcases.

Use these to give your look some flavor, but again keep them toned down. No stripper heels or douche sunglasses.

All of the emphasis should be on your work capability.

So the bottom line is to be neat and to dress as you would if you got the job.

What you wear may not determine the final decision, but it will certainly have an impact.

Make sure that what you wear is in good condition and groom yourself thoroughly. Figure out what the atmosphere is and dress conservatively while making your

“  
The main thing that determines how your interview goes is your aptitude. The only way the interviewers can determine how fit you are for the job is through self-presentation, and this is where dressing comes into play.”

dress for career fairs and interviews. I said “of course I will, anytime!” and got very excited by the idea of writing about all the secret tricks of successful dressing.

A while later I started thinking about the subject and my enthusiasm dropped. I realized that there really is no specific way of dressing that can determine whether or not you will get the second interview or eventually the job.

So if there is no trick, I thought, what am I going to write about?

After thinking some more and reading up a bit on the subject, I came to a few revelations. The main thing that determines how your interview goes is your aptitude.

The hands-down best outfit for guys is a standard suit with a white shirt. Here, check your socks, polish your shoes, make sure your shirt is ironed, clean your nails, wash your face, brush your hair, etc. In short, look neat.

Girls, you have more options. First, you need to choose between pants and a skirt. Next, you have more color and fit options, and then you have accessories. No matter what you decide on, again, look neat.

One important note on suits: make sure you know how to wear one! Practice walking, sitting, gesturing in it. Girls, check how your skirt behaves when you sit

“  
What you wear may not determine the final decision, but it will certainly have an impact. Make sure that what you wear is in good condition and groom yourself thoroughly.”

They want to know whom they're hiring, and it is best for both sides if it is clear who you

personality come out through subtle details. Now go out there and be confident!



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# Choosing between competing job offers

**CHRIS ENSTROM**  
Freelance Writer

The first question many of your friends will ask when you receive a job offer is “What does it pay?”

“

Be sure to never make your decision on salary alone. Students tend to overemphasize salary when considering job offers. Money is important, but it's more important that you like your job.

For many college graduates this consideration is near the top of the list, which is not surprising. Most students have invested thousands of dollars in their education, often racking up high student loan balances. Most graduates are looking forward to paying off that debt. Also, the value of a salary is easy to understand; the more zeroes after the first digit, the better.

In order to evaluate a salary offer you need to know what the average pay scale is for your degree and industry. The National Association of Colleges and Employers (NACE) is a good source of salary information for entry-level college graduates. Their annual Salary Survey should be available in your campus career center. Make sure you factor cost-of-living differences when considering salary offers. For example, you may need an offer of \$76,000 in San Francisco to equal an offer of \$40,000 in Huntsville, Ala.

Bonuses and commissions are considered part of your salary, so take them into consideration when evaluating an offer. It's also important to have a good understanding of an employer's policies concerning raises. Be sure to never make your decision on salary alone. Students tend to overemphasize salary when considering job offers. Money is important, but it's more important that you like your job.

If you like your job, chances are you'll be good at it. And if you're good at your job, eventually you will be financially rewarded.

## Factor in Benefits

Of course, salary is only one way in which employers financially compensate their employees. Ask anybody with a long work history and they'll tell you how important benefits are. When most people think of employer benefits, they think of things like health insurance, vacation time and retirement savings. But employers are continually coming up with more and more creative ways to compensate their workers, from health club memberships to flextime. The value of a benefits

plan depends on your own plans and needs.

A company gym or membership at a health club won't be of much value to you if you don't like to sweat.

during the interview process. But if you do develop strong feelings one way or the other, be sure to take them into consideration when making your final decision.

## Like What You Do

Recent college graduates are seldom able to land their dream jobs right out of school, but it's still important that you at least like what you do.

Before accepting a job offer, make sure you have a very good sense of what your day-to-day duties will be.

“What are your responsibilities? Will you be primarily working in teams or alone? Will your job tasks be repetitive or varied? Will your work be challenging? What level of stress can you expect with the position?”

## Location, Location, Location

Climate, proximity to friends and family and local population (i.e., urban vs. rural) should all be evaluated against

your desires and preferences. If you are considering a job far away from your current address, will

the employer pay for part or all of your moving expenses? Even if you are looking at a local job, location can be important—especially as it relates to travel time.

A long commute will cost you time, money and probably more than a little frustration. Make sure the tradeoff is worth it.

## Time is on Your Side

It's acceptable to request two or three days to consider a job offer. And depending on the employer and the position, even a week

“

Recent college graduates are seldom able to land their dream jobs right out of school, but it's still important that you at least like what you do.

”

of consideration time can be acceptable.

If you've already received another offer or expect to hear back from another employer soon, make sure you have time to consider both offers. But don't ask for too much time to consider. Like all of us,

employers don't like uncertainty. Make sure you give them an answer one way or another as soon as you can.

## It's Your Call

Once you make a decision, act quickly.

If you are accepting a position, notify the hiring manager by phone followed by a confirmation letter or an email.

Keep the letter short and state the agreed upon salary and the start date.

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# Rules to make the most out of networking

**THOMAS J. DENHAM**  
Partner at Careers in  
Transition LLC.

Many people use the classified ads as their sole job search technique.

Unfortunately, statistics show that only 10% to 20% of jobs are ever published—which means that 80% to 90% of jobs remain hidden in the job market.

For this reason, networking remains the number one job search strategy.

## Networking Defined

A network is an interconnected group of supporters who serve as resources for your job search and ultimately for your career.

Some great network contacts might include people you meet at business and social meetings who provide you with career information and advice.

Students often hesitate to network because they feel awkward asking for help, but it should be an integral part of any job search.

Though you might feel nervous when approaching a potential contact, networking is a skill that develops with practice, so don't give up. Most people love to talk about themselves and their jobs and are willing to give realistic—and free—advice.

## Eight Keys to Networking

1. *Be Prepared* First, define what information you need and what you are trying to accomplish by networking.

Remember, your purpose in networking is to get to know people who can provide information regarding careers and leads. Some of the many benefits of networking include increased visibility within your field, propelling your professional development, finding suitable mentors, increasing your chances of promotion and perhaps finding your next job.

Second, know yourself—your education, experience and skills. Practice a concise, one-minute presentation of yourself so that people will know the kinds of areas in which you are interested. Your networking meeting should include the following elements: introduction, self-overview, Q&A, obtaining referrals and closing.

2. *Be Targeted* Identify your network. For some, "I don't have a network. I don't know anyone," may be your first reaction. You can start by listing everyone you know who are potential prospects: family members, friends, faculty, neighbors, classmates, alumni, bosses, co-workers and community associates. Attend meetings of organizations in your field of

interest and get involved. You never know where you are going to meet someone who could lead you to your next job.

3. *Be Professional* Ask your networking prospects for advice—not for a job. Your networking meetings should be a source of career information, advice and contacts. Start off the encounter with a firm handshake, eye contact and a warm smile. Focus on asking for one thing at a time. Your contacts expect you to represent yourself with your best foot forward.

4. *Be Patient* Heena Noorani, research analyst with New York-based Thomson Financial, recommends avoiding the feeling of discouragement if networking does not provide immediate results or instant answers.

She advises, "Be prepared for a slow down after you get started. Stay politely persistent with your leads and build momentum. Networking is like gardening: You do not plant the seed, then quickly harvest. Networking requires cultivation that takes time and effort for the process to pay off."

5. *Be Focused on Quality—Not Quantity* In a large group setting, circulate and meet people, but don't try to talk to everyone. It's better to have a few meaningful

conversations than 50 hasty introductions. Don't cling to people you already know; you're unlikely to build new contacts that way. If you are at a reception, be sure to wear a nametag and collect or exchange business cards so you can later contact the people you meet.

6. *Be Referral-Centered* The person you are networking with may not have a job opening, but he or she may know someone who is hiring. The key is to exchange information and then expand your network by obtaining additional referrals each time you meet someone new. Be sure to mention the person who referred you.

7. *Be Proactive* Stay organized and track your networking meetings. Keep a list of your contacts and update it frequently with the names of any leads given to you. Send a thank-you note or email if appropriate. Ask if you can follow-up the conversation with a phone call, or even better, with a more in-depth meeting in the near future.

8. *Be Dedicated to Networking* Most importantly, networking should be ongoing. You will want to stay in touch with contacts over the long haul—not just when you need something. Make networking part of your long-term career plan.

## Questions to ask during a networking meeting

- What do you like most (least) about your work?
- Can you describe a typical workday or week?
- What type of education and experience do you need to remain successful in this field?
- What are the future career opportunities in this field?
- What are the challenges in balancing work and personal life?
- Why do people enter/leave this field or company?
- Which companies have the best track record for promoting minorities?
- What advice would you give to someone trying to break into this field?
- With whom would you recommend I speak? When I call, may I use your name?

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# Selling brand “You” in a job interview

**CHRIS ENSTROM**  
Freelance Writer

For the most part, modesty is an admirable trait. But it's of little use during a job interview. The purpose of an interview is to find the best candidate for a particular job. Employers want to know about the knowledge, skills, attributes, and experience that distinguish you from other job candidates, and they won't know what makes you special unless you tell them. However, most employers won't go out of their way to hire someone who comes across as cocky or

arrogant. So how do you balance the two? How do you put your best foot forward without seeming conceited and egotistical?

## Choose What to Talk About

Start with the job posting and make a list of all the preferences and requirements. Then try to match them with your own knowledge, skills, and experience. Make sure that you have examples ready for as many of the preferences listed as possible. If leadership experience is preferred, scrutinize your past for examples of it. If the job requires

good teamwork skills, be prepared with examples from your past. But also be prepared to talk about things not listed specifically in the job posting. Find out all you can about the company and the job you are interviewing for. If you have certain experience or knowledge that you think would make you do the job better, don't hesitate to talk about it. The employer is looking for the best candidate for the job. Looking beyond the job posting could help separate you from other applicants.

It's not easy to do, but you may have to leave out some of

your most impressive skills and achievements. Talking about skills, accomplishments, or experience with no relevance to the job does not help the interviewer identify you as a strong job candidate, and could easily be interpreted as bragging.

Many recent college graduates make the mistake of limiting their discussion to their college coursework, or jobs they had that are directly related to the one they are applying for. But this is a mistake. “Students should be willing to talk about any type of knowledge or skills that they have

a particular skill or attribute. They need specific examples, and stories are a good way of providing that,” says Cynthia Redwine, former Director of the Engineering Career Resource Center at the University of Michigan, College of Engineering.

Stories have the added benefit of being easy to remember—for you, as you use a particular story to demonstrate your qualifications during the interview—and for the interviewer who must access your skills and attributes after the interview is completed. Demonstrating a particular job attribute through a story has the added benefit of sounding less boastful than stating the qualification directly. Saying that you are a good leader sounds boastful; explaining how you led a team of volunteers during a record food drive is admirable.

Once you have created a list of job skills and requirements from the job posting and your own research of the company and the position, sit down and try to come up with stories to demonstrate each.

Of course, certain things cannot be demonstrated through a story (a high GPA, or a certain degree or academic specialty), but that information is already apparent to the interviewer from your resume. However, stories can be used in situations that at first might not be apparent. For example, instead of simply stating that you are proficient with a particular piece of software, you can tell the interviewer how you applied the software to accomplish a particular task. Keep your stories short and to the point. An interview is not a creative writing class. Try to make stories last only around a minute or so

## Story Time

Reading off a list of knowledge, experience, and accomplishments makes for a short and boring interview. Your job during the interview is to keep the interviewer interested in what you are saying. Many career advisors suggest that job candidates prepare a reservoir of stories that they can pull from during the interview.

People are naturally drawn to stories. It's why we read novels and why we watch movies. Also, stories allow job candidates to show interviewers their skills and knowledge instead of just telling them. “Interviewers need more than just your word that you have

## Final Advice

Take time to prepare for the interview. Never walk into an interview with the intention of “winging it” no matter how qualified you think you are for the position. If you are having trouble coming up with stories or examples for the interview, make sure you talk to friends, family members, coworkers, professors, and career advisors.

Students sometimes make the mistake of telling employers about job-related knowledge or experience that they don't have. While candor is an admirable trait, such frankness is out of place in a job interview. Employers don't want to know why you can't do the job, but why you can do it.

Employers want to hire people who are excited and proud of the work that they have done. “You have a responsibility during the interview—not to brag, but to give the employer the best picture you can of what they will get if they hire you,” says Kemp. “It's your responsibility to make sure they get that information, whether or not they ask good questions.”

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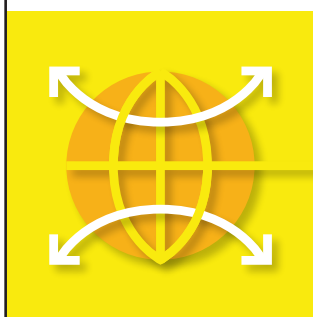
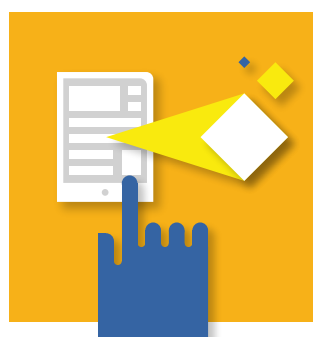
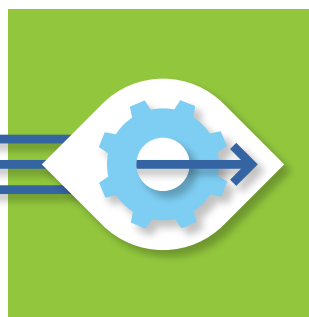
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**Brown Gym**



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### Taking a Casual Approach

"Office casual" is becoming the accepted mode of dress at more and more companies. The rules, however, for casual attire are subject to tremendous company-to-company variance. At some, "casual day" is a Friday-only observance, where the dress code is *slightly* relaxed—a sports coat and slacks for men and slacks and a sweater for women. At others, especially entrepreneurial computer companies, it's shorts and sandals every day.

The safest fashion rule for new employees to follow is *dress about the same as your most conservatively attired co-worker*. As a new hire, don't try to "push the boundaries" of casual attire.

**Fashion Arrests:** 1) Never wear denim jeans or shorts unless the vast majority of others do; 2) Don't dress too provocatively—you're at work, not at a dance club; 3) "Casual" doesn't mean "sloppy"—your clothes should always be free of stains or holes; 4) Workout wear belongs at the gym.

**Play It Safe:** 1) Chinos or corduroy slacks are usually a safe bet for both sexes; 2) As for formal business attire, buy the best that your budget will allow; 3) If you will be seeing clients, dress appropriately for *their* workplace, not yours; 4) Go to the mall—most department and specialty stores have sections devoted to this style of office attire.



## COVIDIEN

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Covidien Neurovascular- Irvine, CA

Covidien is a leading global healthcare products company that creates innovative medical solutions for better patient outcomes and delivers value through clinical leadership and excellence. Covidien manufactures, distributes and services a diverse range of industry-leading product lines in three segments: Medical Devices, Pharmaceuticals and Medical Supplies.

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## PALYON MEDICAL

Palyon Medical Corporation is one of the most recent additions to the area's biomedical sector. Based in Santa Clarita, Palyon designs, develops and distributes medical devices and equipment for the treatment of chronic pain, spasticity and other neurological diseases. The company has developed an innovative implantable drug delivery system which delivers targeted doses of medication directly to the spinal area.

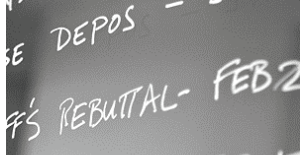
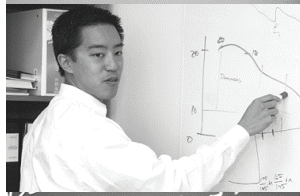
Palyon is looking for a few innovative individuals interested in participating in an internship with Palyon to work alongside our world-class engineering team developing products and processes supporting the areas of **electro-mechanical design, electrical and software development and manufacturing**. If you are interested in participating in a developing medical device technology and want to take part in growing a company, please stop by our booth at the Fall Career Fair.



### A Few Words About Career Fair Etiquette

1. Don't interrupt the employer reps or your fellow job-seekers. If someone else is monopolizing the employer's time, try to make eye contact with the rep to let him or her know that you're interested in speaking. You may be doing a favor by giving the recruiter an out. If all else fails, move to the next exhibit and plan to come back later.
2. If you have a real interest in an employer, find out the procedures required to secure an interview. At some career fairs, initial screening interviews may be done on the spot. Other times, the career fair is used to pre-screen applicants for interviews to be conducted later (either on campus or at the employer's site).
3. Sincerity always wins. Don't lay it on too thick, but don't be too blasé either. Virtually all employers are looking for candidates with good communication skills.
4. Don't just drop your resume on employers' display tables. Try to get it into a person's hands and at least say a few words. If the scene is too busy and you can't get a word in edgewise, jot a note on your resume to the effect of, "You were so busy that we didn't get a chance to meet. I'm very interested in talking to you." Look around the display for the recruiter's business card (or at the very least, write down his or her name and get some literature with the company's address) and send a follow-up note and another copy of your resume.
5. If you know ahead of time that one of your "dream companies" is a career fair participant, do some prior research (at minimum, visit their website and, if available, view their company DVD). A little advance preparation goes a long way and can make you stand out among the masses of other attendees.

**ANALYSIS GROUP**  
ECONOMIC, FINANCIAL and STRATEGY CONSULTANTS



## Full-Time Job Opportunity: Analyst

We are looking for candidates who have a bachelor's or master's degree in economics, finance, statistics, or related subjects. Candidates should have strong quantitative, analytic, and organizational skills, and a desire to work in a pragmatic, research-oriented environment. Candidates will have opportunities to interact with academic affiliates and clients. After a few years at Analysis Group, many analysts go on to matriculate at top graduate and professional programs.

We have full-time Analyst positions available in Boston, Chicago, Dallas, Denver, Los Angeles, Menlo Park, New York, San Francisco, and Washington D.C.

Please submit your resume, cover letter (including geographic preference), and unofficial transcript to the Career Service Department and Analysis Group's website by **Sunday, October 21<sup>st</sup>** to be considered for our interviews on **Tuesday, October 30<sup>th</sup>**.

Visit [www.analysisgroup.com](http://www.analysisgroup.com) for more information.

### What do analysts do?

- Work on multiple cases in different industries and across practice areas
- Model complex economic scenarios
- Analyze economic, financial, and operational data
- Research markets, industries, and companies
- Assist in the preparation of expert reports and demonstratives presented to clients or in court

### What will you learn?

- How to support your conclusions with rigorous analysis
- How to communicate ideas concisely and precisely to affiliates and experts who are leaders in their fields
- How to manage complex projects across teams and offices
- How industries work and firms compete

### Who will you learn from?

- A team of fellow analysts with diverse educational backgrounds and skill sets
- Case managers with M.B.A.'s and Ph.D.'s from leading universities
- Leading academics in economics, finance, and business
- Top lawyers and law firms, as well as corporate leaders

### What do we value?

- Rigor and accuracy
- Honesty
- Teamwork and collaboration
- Intellectual curiosity
- Flat organizational structure / open-door policy
- Work / life balance

**Analysis Group, Inc.** provides economic, financial, and business strategy consulting to law firms, corporations, and government agencies. We have experience in a broad range of practice areas across multiple industries, including finance and securities, intellectual property, antitrust, health care, growth strategy and innovation, insurance, energy, telecommunications, environment, and commercial damages. We have built a reputation for excellence by providing fact-based, thoughtful interpretation of complex legal and business issues.

## Content You Should NEVER Share

*These may seem really obvious, but people lose jobs (and job offers) every day because of them:*

- Don't refer to a company by name; they may get alerts when mentioned online.
- Don't complain about your job or boss.
- Refrain from making snarky comments about co-workers or customers.
- Don't reveal your drug/drink habits.
- Never make discriminatory or inflammatory remarks.
- Don't share intimate relationship details.
- Don't brag about skipping work, playing games or sleeping on the job.
- Do not broadcast an employer's confidential information.

## Do's and Don'ts

- **DO** dress the part. Even employers with casual dress codes expect interviewees to be dressed in professional business attire.
- **DON'T** chew gum, wear too much cologne/perfume or smoke before the interview.
- **DO** look your interviewer in the eye and offer a firm handshake.
- **DON'T** try too hard to please and appear loud or cocky.
- **DO** emphasize your skills and accomplishments.
- **DON'T** make excuses for failures or lack of experience. Instead, take responsibility for your mistakes and change the subject to something positive.

**Guardian Analytics, market leader in using behavioral analytics to prevent banking fraud, needs:**

- Java programmers
- Math & stats grads

**for big data analytics.**

**See you at the job fair.**



[GuardianAnalytics.com](http://GuardianAnalytics.com)

# Genius Asian Egg Donor Wanted

to help us build our family

## \$20,000 Compensation

We are a couple seeking an Asian egg donor to help build our family. You should be near top of your class, and preferably have some outstanding achievements and awards. We prefer Asian race, such as Chinese, Japanese, Korean, Vietnamese. You should be between 18-35 years old.

An example of our ideal egg donor: 21 year old Chinese Caltech student, top in her class, several awards in high school and university. She wants to be an egg donor in order to help bring a child into the world with the same special gifts she has.

Your eggs will be fertilized with sperm from the husband, and the resulting embryos used to impregnate the wife, or possibly a surrogate mother.

About us: we are a highly educated couple, but we are unable to have children due to infertility of the wife. The husband is a highly accomplished scientist/mathematician and businessman, the wife has a good PhD level university degree. The husband is of European race, wife is Chinese. We value education, and we live in one of the best school districts in the world. We hope that our child will be gifted, as each of us is, and that he/she will have a positive impact on the world.

Email [williamn@alumni.caltech.edu](mailto:williamn@alumni.caltech.edu) for more information.